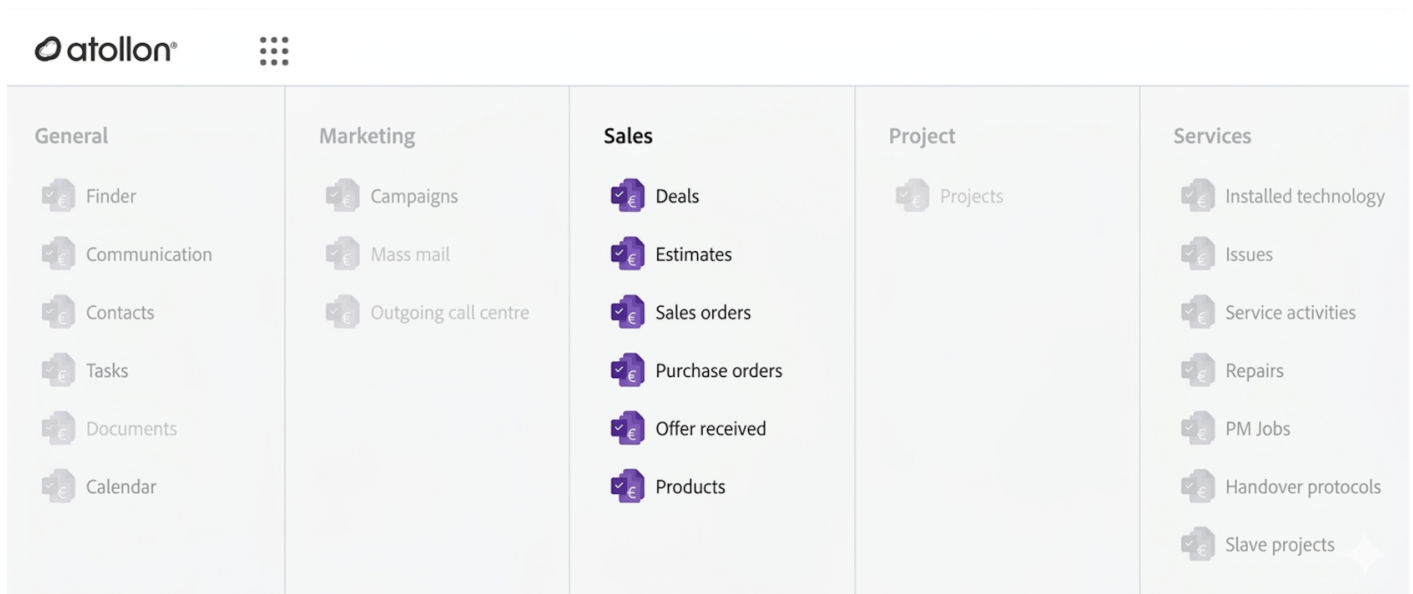


# Atollon Innovations (week 20)

## Sales Module Innovations

- **Expanded Application Suite:** Finalised development of both new and existing applications within the Sales module.
- **Web Interface Integration:** Introduction of specialised tools previously unavailable on the web platform.
- **Enhanced Sales Workflow:** Improved connectivity between individual applications for a smoother end-to-end process.



## Deals

- **Sales Pipeline Header:** A new visual component at the top of the deal detail for instant status recognition.



Timeline

May 2026

- Status changed  
New status: Proposal  
Today Adm Admin
- 'Deal - Accessories' changed  
name: Vivid II  
Today Adm Admin
- 'New app dev 2' details changed  
due Date: 2026-08-30T00:00:00  
Today Adm Admin
- 'New app dev 2' details changed  
Stage: B  
Today Adm Admin

Publish to supplier

Publish date: 1. 5. 2026

Deal by template

Stage: B

Due Date: 30. 8. 2026

- **Change project type:** Easily switch the "Project Type" directly within the Sales module.



Timeline

May 2026

- Status changed  
New status: Proposal  
Today Adm Admin

- **Enhanced Timeline**
  - **Modernized Interface:** New, cleaner design for a more professional look.
  - **Improved Readability:** Better layout and spacing for faster orientation in case history.



Timeline Info Deal Communication Tasks Calendar Documents Estimates FAP Invoices Billing Orders Purchase

**Timeline**

May 2026

- Status changed  
New status: Proposal  
Today Adm Admin
- 'Deal - Accessories' changed  
name: Vivid II  
Today Adm Admin
- 'New app dev 2' details changed  
due Date: 2026-08-30T00:00:00  
Today Adm Admin
- 'New app dev 2' details changed  
Stage: B  
Today Adm Admin
- 'New app dev 2' details changed  
Deal By Template: AAA ->  
Today Adm Admin
- 'New app dev 2' details changed  
Date Of Publishing: 2026-05-01T00:00:00  
Today Adm Admin

**Publish to supplier**

Publish date  
1. 5. 2026

Deal by template

Stage  
B

Due Date  
30. 8. 2026

Product

Product Price \*  
0

Product Quantity  
0

Save

**Direct Action Buttons**

- o **Case Operations:** Duplicate a deal, create a new device, or start a project with a single click directly from the business case.
- o **Financial Documents:** Instantly generate related financial records, including **Estimates, Sales Orders, and Invoices.**
- o **One-Click Workflow:** Streamlined process for converting sales opportunities into operational or financial tasks.

+ Add item + M

	<input type="checkbox"/>	Product	Product No.	Unit Price	Qty	VAT	Excl. VAT	Incl. VAT	
⋮	<input type="checkbox"/>	AAA Batteries	123456	10,000.00	2	21	20,000 CZK	24,200 CZK	ⓘ
⋮	<input type="checkbox"/>	SDF Parts 1	actioncam01	5,600.00	1	21	5,600 CZK	6,776 CZK	ⓘ
⋮	<input type="checkbox"/>	Ultrasound Vivid E10		9,000.00	0	21	9,000 CZK	10,890 CZK	ⓘ
⋮	<input type="checkbox"/>	COOL BRO TEST		0.00	1	0	0 CZK	0 CZK	ⓘ
⋮	<input type="checkbox"/>	AAA Batteries	123456	10,000.00	1	21	10,000 CZK	12,100 CZK	ⓘ
⋮	<input type="checkbox"/>	Zippo Lighter Product Manufacturing Line	ZIPPO23211	1,240.00	2	0	2,480 CZK	2,480 CZK	ⓘ

Duplicate deal
Create device
Create project

Create estimate
Create sales order
Create inv

# Unified Order Management: Estimates, Sales Orders, Purchase Orders, Offer Received

- **Standardized Interface:** All order types now share a consistent, modern web design for easier navigation.
- **Split-Screen Editor:** Efficiently manage your document list and detail side-by-side.
- **Dynamic Document Handling:**
  - **Sales Orders:** Manage client commitments and track expected delivery.
  - **Purchase Orders:** Streamline procurement and supplier communication.
  - **Offer Received:** Track and process incoming vendor proposals.
  - **Real-time Calculations:** Automatic updates for VAT, totals, and currency conversions across all documents.

The screenshot displays a software interface for managing price quotations. On the left, a sidebar contains filters for 'Status' and 'Payment status'. The main area is split into two panes. The left pane shows a list of quotations, including 'The bets business in world', 'Agora Ltd.', 'First Client Co. Ltd.', and 'Tesco UK Ltd.'. The right pane provides a detailed view of a 'Price quotation 212610070', showing fields for 'Journal', 'Currency', 'Issue Date', 'Valid until', 'Supplier', 'Customer', and 'Notes'. Below these fields is a table with columns for 'Name', 'Code', 'Unit price', 'Qty.', 'VAT', 'excl. VAT', and 'incl. VAT'. The table contains one item: 'Good write pen' with a unit price of 500.00 CZK and a quantity of 4.00. The total value is 2,000.00 CZK, including VAT.

Revision #6

Created 15 May 2026 14:36:33 by Monika

Updated 15 May 2026 19:01:27 by Jan Safka